

**Connie Robson Velaetis**  
**Head of Business Development, AIS Interiors**

I work at AIS Interiors as Head of Business Development. I have worked in Construction in London and Melbourne for over 15 years and understand the current workplace trends and demands.

I believe it's important to be a teacher, whilst continuously learning in life. Supporting our Next Gens to be the best of who they can be today will ensure they are best placed to be amicable leaders for tomorrow.

Being a female in construction, I am a big advocate for promoting EDI in the workplace and our industry and led a London Pride march with my previous company. I practice a healthy work-life balance and value mine and my colleague's wellbeing in the workplace. I actively support many Next Gens and trainees with their career progressions by helping them make new business relationships via B2Bs, providing networking skills and coaching them to think outside the box.

Work doesn't always have to be serious. Work is meant to be fun and enjoyable. This is how I approach my work/life and what I aspire to promote for all my peers and colleagues in the industry.